

# FAST-GROWING GLOBAL ENGINEERING COMPANY CONNECTS SECURELY WITH BES10

## Industry

- Engineering

## Region

- Latin America

## Company Size

- Large Organization

## Solution

- BlackBerry® Enterprise Server
- BlackBerry® Enterprise Service 10 (BES10)
- BlackBerry® smartphones

Vepica is a global Engineering, Procurement and Construction (EPC) company, with expertise in the oil, gas, chemical and petrochemical, power generation and alternative energy industries. Over the past 40 years, Vepica has executed close to 3,500 projects in partnership with some of the globe's leading companies, most involving a great degree of technical complexity. Headquartered in Venezuela, the company has more than 2000 employees worldwide, with offices in Canada, United States, Mexico, Colombia, Peru and China.

### The Challenge

With global demand for energy increasing, Vepica has ambitious growth plans. The company plans to increase their mobile workforce by more than 50 percent and therefore must have an easily scalable solution for enterprise mobility management.

With a workforce spread out over four continents, this mobility solution also must provide employees with quick and easy — and secure — access to corporate information systems, while on the go. To support the large number of field operators in Vepica's remote locations, the company also needs a mobile solution that is device-agnostic and, above all, reliable and secure.

But, scalability, flexibility and security aren't Vepica's only considerations. In most parts of the world, energy and chemical projects are tightly regulated and, to win business, Vepica must demonstrate it can meet and exceed any regulatory obligation. In terms of mobile data security, the company must demonstrate it meets the highest standards.

"The company plans to apply international standard ISO 27001, which will certify information security management standards in our organization," explained Marianela Gil, Vepica's Vice President of IT.

With these requirements in mind, Vepica decided to look for a platform that met the organization's productivity, mobility and security needs.

### The Solution

Vepica has relied on BlackBerry as a strategic partner in Venezuela since 2008 for mobile device management (MDM). To meet its ambitious objectives, the company decided to upgrade to BlackBerry Enterprise Service 10 (BES10) to support BlackBerry®, iOS® and Android™ devices. The combination of BlackBerry's long history in the MDM space and the highest security standards inherent to the BlackBerry platform made this an easy choice.

The adoption of BES10 aligned very well with the company's latest IT policies and strategic infrastructure planning. Most importantly for Vepica was the opportunity to establish two separate environments on the devices, one for personal use and one for business where company data is secured by policies set by Vepica's IT administrator.



**"We have been users of the BlackBerry platform for many years and now, as we upgrade to BES10, we are achieving the best results for the corporation in terms of productivity and, above all, mobile communication security."**

**Miguel Bocco**  
CEO and Chairman of the Board  
Vepica

“One of the main reasons we chose the BlackBerry solution was the high level of security it offers for our mobile communications needs,” said Gil. “The BlackBerry solution fulfills the regulatory requirements of the industry. In addition, BES10 gives us the flexibility to effectively and securely manage BlackBerry as well as iOS and Android devices. Additionally, the flexibility offered by the BES10 platform in terms of our corporate BYOD (Bring Your Own Device) policy added a lot of value at the time the decision was made.”

### One Platform, Many Benefits

Migrating to BES10 has enabled Vepica to meet its ambitious productivity, security and mobility goals.

“We have been users of the BlackBerry platform for many years and now,” said Miguel Bocco, CEO and Chairman of the Board at Vepica. “With our migration to BES10, we are achieving the best results for the corporation in terms of productivity and, above all, mobile communication security.”

The BlackBerry solution has allowed Vepica’s employees easy and secure access to its corporate systems, increasing productivity. Vepica is able to share information on engineering projects undertaken by the company to those who require it, while maintaining the high standards of mobile security required by this industry.

“As we continue to work with the BlackBerry platform we plan to make it easier for our workforce to collaborate on-the-go, so they may have easy and timely access to information, not only in Venezuela but around the world,” said Gil.

BES10 is also a multi-platform solution, allowing Vepica’s employees to connect BlackBerry, iOS or Android devices to the company’s mobile environment. This allows employees around the world to choose the device they feel mostly comfortable with, without compromising on security.

The BES10 installation process is designed for ease of use and efficiency and provides Vepica with an optional set of extended IT policy settings, including corporate-only use of devices. It allows IT staff to, through a single console, deploy critical applications and services to all mobile devices which can improve user productivity while maintaining system security. With BlackBerry® Balance™ technology, or Secure Works Space for iOS and Android, the user experience can still be extremely rich in terms of apps in the personal space, without undermining corporate security policies in the workspace environment.

“Vepica seeks to remain at the forefront of technology to address the mobility challenges posed by the company’s international growth strategy. This is why, in the short, mid and long-term, Vepica needs a strategic partner such as BlackBerry, which can support us throughout this process, enabling the secure management of the corporate information that our workforce shares daily,” Gil concluded.

### Key Benefits

- High security standard and information protection on all devices, regardless of their operating system
- Secure, reliable and seamless communications anywhere in the world
- Provides collaborative opportunities for the workforce
- Constant access to information for decision-making

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